



AHMED QAZI

FINANCIAL ANALYST

Leveraging his past experience as a Real Estate Infrastructure Advisor at KPMG, Ahmed plays a crucial role in overseeing Hugh Development's real estate portfolio and conducting thorough financial analysis to support the company's real estate development investment decisions. His areas of expertise in real estate encompass underwriting, feasibility studies, business plans, and structuring public-private development partnerships, among other key aspects. Ahmed has successfully raised over \$550 million for real estate projects. With an extensive background in financial analysis and accounting, Ahmed brings his financial acumen to collaborate with Mark and Andrew on various investment projects. During his tenure at KPMG, he achieved notable success in closing numerous real estate projects, including government PPP initiatives. Ahmed's proficiency shines in managing diverse teams in cross-cultural environments, enabling the successful completion of complex projects within specified timelines. His disciplined approach, attention to detail, and refined problem-solving and critical thinking skills allow him to effectively communicate financial evaluations to all relevant stakeholders.

EDUCATION

Bachelor of Science,
Accounting and Finance
London School of Economics

AFFILIATIONS

Member, ACCA



ARIA SAFI

FINANCIAL ANALYST

Aria plays a key role in assisting Hugh Development with underwriting, portfolio performance reports, financial analysis, and the establishment of realistic budgets. Aria possesses a wealth of experience in corporate development, having successfully closed numerous real estate projects in her prior role as a Deal Advisor at KPMG and while leading various real estate feasibility projects in Dubai.

Aria's expertise lies in the successful development and implementation of financial and operational controls. Her finely tuned analytical, creative, and problem-solving skills have contributed to her exceptional track record in managing large and complex real estate projects. Aria excels in business valuation, pro forma, financial modeling, due diligence, feasibility studies, and underwriting various residential, commercial, and mixed-use properties. Apart from her dedication to finance, Aria is also passionate about helping startups overcome financial challenges and secure funding. She has been instrumental in assisting multiple startups in achieving their financial goals.

EDUCATION

Bachelor of Science,
Accounting and Finance
Oxford Brookes University

AFFILIATIONS

Member, ACCA